

48th
ANNUAL REPORT
2016 - 17



THE HANDLOOM EXPORT PROMOTION COUNCIL

MEMBERS OF THE EXECUTIVE COMMITTEE

Chairman: **Shri V. Kumar,**
M/s. The Standard Textiles, Karur.

Vice Chairman: **Dr. K.N. Prabhu,**
M/s. Paradigm International, Karur.

EX-OFFICIO CENTRAL GOVT. NOMINEES

1. Development Commissioner for Handlooms, Ministry of Textiles, Govt. of India, New Delhi.
2. Joint Secretary (Exports), Ministry of Textiles, Govt. of India, New Delhi.
3. Executive Director, Handloom Export Promotion Council, Chennai.

ELECTED MEMBERS

1. Shri V. Kumar, M/s. The Standard Textiles, Karur.
2. Dr. K.N. Prabhu, M/s. Paradigm International, Karur.
3. Shri R. Rajendiran, M/s. Trident Home Furnishing (P) Ltd, Chennai.
4. Shri P. Gopalakrishnan, M/s. Metro Fabrics, Karur.
5. Shri Rajiv Agrawal, M/s. Silko International, Varanasi.
6. Shri T.V. Chandrasekaran, M/s. Rakhavalmplex, Karur.
7. Shri M. Charles, M/s. JVS Export, Madurai.
8. Shri M. Thirumurthy, M/s. Unity Exports, Karur.
9. Shri K.M. Saleem, M/s. K.A.S. Zainulabdin & Co, Chennai.
10. Shri K. Kumaravel, M/s. Ponni Fab, Karur.
11. Shri N.R. Venkatachalam, M/s. Asian Fabricx Pvt. Ltd., Karur.
12. Shri V.C. Selvan, M/s. American Textile Company, Karur.
13. Smt. Rita Jha, M/s. S.R. Overseas, Bhagalpur.
14. Shri P. Arjuna, M/s. Manju Exports, Karur.
15. Shri V. Lakshmi Narasimhan, M/s. Sri Laxmi Export, Karur.
16. Shri Lalit Goel, M/s. Riviera Home Furnishing Pvt Ltd., Panipat.
17. Shri C. Jayachandran, M/s. Mascot Industries, Cannanore.
18. Shri Gagan Rai, M/s. Seth Kumar Rai International, New Delhi.

CO-OPTED MEMBERS

1. Shri Ramesh Kumar Chugh, M/s. Sheena Exports, Panipat.
2. Shri M. Sivakkannan, M/s. Amaravathi Textiles, Karur.

Executive Director: Shri Rajesh Kumar Sahu

Auditors: M/s. R. Gopalakrishnan & Co., Chennai.

Bankers: State Bank of India, Thousand Lights Branch, Chennai.

THE HANDLOOM EXPORT PROMOTION COUNCIL

No.34, Cathedral Garden Road, Nungambakkam, Chennai – 600 034.

NOTICE

Notice is hereby given that the Forty Eighth Annual General Meeting of the Handloom Export Promotion Council will be held at 12.00 noon on Friday the 22nd September 2017, at the Conference Hall of Council's Premises to transact the following business.

1. To receive and to adopt the Annual Report of the Council for the year ended 31st March 2017, the Audited Balance Sheet, the Income & Expenditure Account for the year ended 31st March 2017, the report of the Auditors thereon and the report of the Executive Committee.
2. To appoint Auditor for auditing the accounts of the Council for the year 2017-18 and fix their remuneration.
3. To elect members to the Executive Committee in the place of members retiring by rotation.

(By order)

Sd/-

Date: 06.09.2017

Secretary Cum Executive Director

Registered Office:

No.34, Cathedral Garden Road, Nungambakkam,
Chennai-600034.

NOTE

1. No TA/DA is admissible for attending the Annual General Meeting.

Members / RTEs who require clarifications in respect of any matter connected with the Annual Report / Audited Accounts are requested to send their queries so as to reach the Council atleast ten days in advance of the meeting to enable the office to get the details available.

2. Council's Members / RTEs are requested to bring their copies of the Annual Report with them as spare copies will not be available at the meeting.
3. A member entitled to attend and vote is entitled to appoint a proxy to attend and vote Instead of himself and a **proxy need not be a member.**

EXPLANATORY STATEMENT

ITEM NO.2: To Appoint Auditor for Auditing the Accounts of the Council for the Year 2017-18 and Fix their Remuneration.

At the 47th Annual General Meeting held on 12.09.2016, M/s R. Gopalakrishnan & Co., Chennai were appointed as Auditor of the Council for the year 2016-17 at a remuneration of Rs.40000/- per annum.

The General Body may kindly consider the appointment of Auditor for auditing the accounts of the Council for the year 2017-18 and also fix their remuneration.

ITEM NO.3: To Elect Members to the Executive Committee in the Place of Members Who Retire by Rotation.

Product Groups

Handloom Floor Coverings

1. Shri C. Jayachandran,
M/s. Mascot Industries, Kannur
2. Shri Lalit Goel,
M/s. Riviera Home Furnishings Pvt. Ltd., Panipat
3. Shri Gagan Rai,
M/s. Seth Kumar Rai International, New Delhi

The election has to be held for the following categories:

Product Groups	Vacancies to be filled
1.Handloom Floor Coverings	3
Total	3

The procedure as laid down in Clauses 37 (g) & (h) and other relevant clauses of the Articles of Association of the Council and Election Rules will be followed for the nomination of candidates.

REPORT OF THE EXECUTIVE COMMITTEE FOR THE YEAR 2016-17

MEMBERSHIP OF THE COUNCIL

The total number of Members / RTEs of the Council at the end of the year 2016-17 were 1454

As on 1st April, 2016		1417
DEDUCT:	Number of Members / RTEs removed from membership roll on account of default in payment of subscription, Resignation, change in constitution, etc.,	193
ADD:	Number of Members / RTEs restored	38
ADD:	Number of RTEs included in membership roll on Account of fresh enrolment	192
As on 31.03.2017		1454

CONSTITUTION OF THE EXECUTIVE COMMITTEE

CHAIRMAN

Shri V. Kumar, (from 29/03/2016 to 28/03/2018)
M/s. The Standard Textiles, Karur.

VICE CHAIRMAN

Dr. K. N. Prabhu, (from 29/03/2016 to 28/03/2018)
M/s. Paradigm International, Karur.

CENTRAL GOVERNMENT NOMINEE MEMBERS

1. The Development Commissioner for Handlooms, Ministry of Textiles, Government of India, New Delhi.
2. The Joint Secretary (Exports), Ministry of Textiles, Government of India, New Delhi.
3. The Executive Director, Handloom Export Promotion Council, Chennai.

CO-OPTED MEMBERS

1. Shri Sivakkannan (from 15.12.2016 upto AGM)
M/s. Amaravathi Textiles, Karur.
2. Shri Ramesh Kumar Chugh, (from 15.12.2016 upto AGM)
M/s. Sheena Exports, Panipat.

ELECTED MEMBERS

Handloom Fabrics / Lungies / Real Madras Handkerchiefs

1. Shri M. Thirumurthy, (Elected on 12.09.2016)
M/s. Unity Exports, Karur.

2. Shri K. M. Saleem, (Elected on 03.03.2016)
M/s. K. A. S. Zainulabdin & Co, Chennai.

Handloom Floor Coverings

1. Shri N. R. Venkatachalam, (Elected on 03.03.2016)
M/s. Asian Fabricx Pvt. Ltd., Kaur.
2. Shri C. Jayachandran (from 15.12.2016 upto AGM)
M/s. Mascot Industries, Kannur.
3. Shri Lalit Goel, (from 15.12.2016 upto AGM)
M/s. Riviera Home Furnishings Pvt. Ltd., New Delhi.
4. Shri Gagan Rai, (from 21.03.2017 upto AGM)
M/s. SethKumar Rai International, New Delhi.

Handloom Madeups

1. Shri V. Kumar, (Elected on 03.03.2016)
M/s. The Standard Textiles, Karur.
2. Dr. K. N. Prabhu, (Elected on 03.03.2016)
M/s. Paradigm International, Karur.
3. Shri V. Lakshmi Narasimhan, (Elected on 12.09.2016)
M/s. Sri Laxmi Export, Karur.
4. Shri R. Rajendiran, (Elected on 03.03.2016)
M/s. Trident Home Furnishings (P) Ltd., Chennai.
5. Shri P. Gopalakrishnan, (Elected on 03.03.2016)
M/s. Metro Fabrics, Karur.
6. Shri T. V. Chandrasekaran, (Elected on 03.03.2016)
M/s. Rakhavalmplex, Karur.
7. Shri M. Charles, (Elected on 12.09.2016)
M/s. JVS Export, Madurai.
8. Shri K. Kumaravel, (Elected on 12.09.2016)
M/s. Ponni Fab, Karur.
9. Shri P. Arjuna, (Elected on 12.09.2016)
M/s. Manju Exports, Karur.
10. Shri V. C. Selvan, (Elected on 03.03.2016)
M/s. American Textile Company, Karur.

Others including Handloom Clothing Accessories

1. Shri Rajiv Agrawal, (Elected on 03.03.2016)
M/s. Silko International, Varanasi.
2. Smt. Rita Jha, (Elected on 03.03.2016)
M/s. S. R. Overseas, Bhagalpur.

1. Meetings of the Council:

a) The 47th Annual General Meeting of the Council was held on 12.09.2016 at Council's premises.

b) Meetings of the Executive Committee

27.06.2016 205th Executive Committee Meeting

07.08.2016 206th Executive Committee Meeting

15.12.2016 207th Executive Committee Meeting

21.03.2017 208th Executive Committee Meeting

FINANCE

The total revenue for 2016-17 was Rs.955.63 lakh comprising of

Subscription and entrance fee for Membership	Rs. 80.84 lakh
Miscellaneous receipts including participation fee	Rs. 772.12 lakh
Grant for member exporters	Rs.102.67 lakh

The total expenditure was Rs.1021.02 lakh was classified such as Participation in Fairs/Exhibitions/BSM's abroad, Publicity abroad And Publication in etc. and Disbursement of grant to member exporters Rs.583.78 lakh

The expenditure on non- code activities including Depreciation on assets Rs. 437.24 lakh

As on 31stMarch 2017, the total investment of Rs.261.28 lakh under Fixed Deposit in Nationalized Banks and Government.

EXPORT PROMOTION ACTIVITIES 2016-17

EXHIBITIONS ABROAD:

1. Hong Kong International Home textiles & Furnishings Fair, Hong Kong (20-23 April 2016)

Council participated for the 12th consecutive year in Hong Kong International Home textiles & Furnishings Fair organised by Hong Kong Trade Development Council (HKTDC) at Hong Kong from 20-23, April 2016.

HEPC participated with 10 member exporters by taking space of 117 sq.mtr. and had also put up central pavilion stall in the fair. As per the feedback received from the participants, business enquiries worth Rs.1.55 crore and spot orders worth Rs. 0.40 crore were generated at this fair.

This event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

2. Index International Design Exhibition, Dubai (23-26 May 2016)

Council participated in Index International Design Exhibition organised by DMG Events, Dubai from 23-26, May 2016 on exploratory basis with 5 member exporters by providing them table space. HEPC had a help desk in the fair. As an exploratory participation, member participants received business enquiries worth Rs.0.034 crore at this fair.

This exploratory event was organised for the first time availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

3. Global Indian Festival, KL, Malaysia (1-5 June 2016)

Handloom Export Promotion Council organised the first ever International participation of 10 registered holders of India Handloom Brand in the 14th Global India Festival held from 1 – 5, June 2016 at Kuala Lumpur, Malaysia through India Trade Promotion Organisation. As per the feedback of the participants, total business worth Rs. 0.22 crore was generated at this event.

The event was organised with the financial assistance under National Handloom Development Programme of O/o Development Commissioner (Handlooms), Ministry of Textiles, Govt. of India.

4.Hometex & Floorex, Canada (7-9 June 2016)

Council participated in Hometex & Floorex held at Toronto, Canada during 7-9, June 2016. The first ever B2B fair organized by World Expo Trading Inc. in Canada attracted only very few buyers from US, Brazil, Mexico, Panama as well as Canada.

HEPC participated in this event on exploratory basis with 5 member exporters. HEPC also had a help desk in the fair.

This exploratory event was organised for the first time availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

5.Home Textiles Sourcing / Apparel Sourcing Expo, New York, USA (12-14 July 2016)

Council participated for the 4th time consecutively in the Home Textiles Sourcing / Apparel Sourcing Expo held at New York, USA, during 12-14, July 2016.

HEPC participated with 10 member exporters and had also put up central pavilion stall in the fair. As per the feedback received from the participants, business enquiries worth Rs. 3.89 crore and spot orders worth Rs.0.92 crore were generated at this fair.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

6. 27th India Home Furnishing Fair, Osaka, Japan (20-22 July 2016)

Council participated in the 27th India Home Furnishing Fair, Osaka, Japan 20-22 July 2016 with 31 member exporters including one handloom cluster from North East India by taking constructed booth area of 384 sq. metres. Of the above 31 exhibitors, 24 member exporters were accommodated in Home Furnishing Section and 6 member exporters were accommodated in Garment Section. The Office of the Development Commissioner (Handlooms), Ministry of Textiles, Government of India arranged participation of Handloom cluster "Bodoland Regional Apex Weavers & Artisans Coop. Federation Ltd., Kokrajhar, Assam" from North East India under National Handloom Development Programme.

In addition, a live demonstration of loom on weaving of Handwoven Jacquard silk brocade stole was arranged with financial assistance from the Office of the Development Commissioner (Handlooms), Ministry of Textiles, Government of India.

As per the feedback received from the participants, business enquiries worth Rs.6.12 crore and spot orders worth Rs. 3.03 crore were generated at this fair.

This event was organised under Market Access Initiative (MAI) scheme of Ministry of Commerce & Industry, Govt. of India.

7.Decorex, Johannesburg, South Africa (5-9 August 2016)

Council participated for the first time in Decorex, Johannesburg, South Africa. The event was organised by Thebe Reed Exhibitions, Johannesburg during 5-9, August 2016.

A total of 6 member exporters participated in the event. Three member participants dealing with Home Textiles, Table Linen, Bed Linen and Kitchen Linen showcased their products in Hall 3 and three Member participants dealing with Throws, Cushions, Carpets, Bathmat, Rugs and Jute mats displayed their products in Hall 5. As per the feedback received from the participants, business enquiries worth Rs.1.65 crore and spot orders worth Rs. 0.37 crore were generated at

this fair.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

8. Inter textile Home textiles Shanghai, China (24-27 August 2016)

Council participated in Intertextile Shanghai Hometextiles, Shanghai, China, 24-27 August 2016. The event was organised by Textile Association(CHTA), the Sub-Council of Textile Industry, CCPIT and Messe Frankfurt(HK) Ltd. According to the fair authority a total of 6 halls accommodated around 1200 exhibitors from 30 countries and regions like Belgium, India, Morocco, Pakistan, Portugal, Taiwan and Turkey with products ranging from upholstery fabrics, bedding, towelling, carpets, rugs and windows accessories.

HEPC participated with 8 Member exporters. As per the feedback from participants, business enquiries worth Rs.2.93 crore and spot orders worth Rs.0.91crore were generated during the event.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

9. WHO'S NEXT, Paris, France (2-5 September 2016)

Who's Next 2016 was held at Porte de Versailles, Paris from 2nd to 5th September 2016. The fair showcased French and International ready-to-wear collection across 5 different areas (FAME, PRIVATE, TRENDY, URBAN, STUDIO) catering to different market segment. The exhibition covered the entire range of fashion accessories. Trend Forum and conferences were also part of the fair, as usual.

This year India Pavilion consisting of Handloom Export Promotion Council (HEPC), Indian Silk Export Promotion Council (ISEPC) and some direct Indian participants was located in the "FROM" section in Hall No.4 and primarily had exhibits of clothing accessories like stoles, scarves, shawls, etc. The section had about 100 exhibitors, in which 28 participated through Handloom Export Promotion Council (HEPC) of which 12 exporters were subsidised under National Handloom Development Programme (NHDP) of the Ministry of Textiles. Additionally, Pochampally cluster participated under NHDP as part of the initiative to provide direct international market exposure to clusters.

Smt. Smriti Zubin Irani, Hon'ble Minister of Textiles, Government of India inaugurated the India Pavilion at Who's Next fair by formally cutting the ribbon and releasing the combined (HEPC & ISEPC participants) fair catalogue of the Indian Pavilion. Hon'ble Minister also witnessed the live demonstration of handloom weaving organised for the first time by Council in Paris to showcase the richness of the process of IKAT weaving and to create interest in handlooms among French buyers of textiles. Indian Ambassador in France, Development Commissioner

(Handlooms), Chairmen and Executive Directors of HEPC and ISEPC accompanied the Hon'ble Minister of Textiles.

Development Commissioner (Handlooms) and Member Secretary, Central Silk Board made a presentation on 'Sourcing of high quality eco-friendly Indian handwoven' and 'Indian Silk industry' respectively in the seminar organized by the fair authority. This was the first time that HEPC had booked a presentation slot in the seminar organized by fair authority as part of its efforts to create awareness and promote India Handloom Brand abroad. Council also displayed India handloom brand (IHB) registered stoles and scarves in the central promotional stall and in selected member participants stalls to make buyers aware of the quality of IHB products and to create market for the same.

A Road Show and Business Networking Meet was organised on September 3, 2016 at Four Seasons Hotel George V, Paris, France. About 200 participants including around 80 European buyers participated in the Road Show. India Handloom Brand and Indian Handicrafts were showcased at the venue of the Road show and an Indian ambience was created to promote "Brand India".

Ambassador of India to France Shri Mohan Kumar welcomed the participants to the Business Networking meet. This was followed by a presentation on "Traditional Crafts and Weaves of India" by the Development Commissioner of Handlooms and Handicrafts. Among the dignitaries present was the Princess of Qatar. Hon'ble Minister of Textiles in her keynote address highlighted the beauty of diverse talents present in the days in the Indian textile industry.

As per feedback from member participants, total business generated at this event was to the tune of Rs. 11.25 crore.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

10.Maison & Object, Paris, France (2-6 September 2016)

Council participated in this fair for the 2nd consecutive time. The event was organised in Paris during 2-6, September 2016 by SAFI - SALONS FRANCAIS ET INTERNATIONAUX.

Council had a participation of 10 member exporters. Member participants displayed carpets, cushion covers, mats, rugs, bath mats, canvas, throws, kitchen linen and woollen carpets. The participants had business enquiries of Rs.8.08crore and spot orders of Rs.2.74 crore.

As a highlight of the event participation, Hon'ble Union Minister of Textiles (HMoT) Smt. Smriti Zubin Irani visited the Indian Handloom Pavilion and Handicraft pavilion and interacted with the participants. ShriV.Kumar, Chairman, HEPC welcomed Hon'ble Union Minister at Handloom pavilion and introduced the participants to the Minister. Shri Alok Kumar, Development Commissioner (Handlooms), Ministry of Textiles, Govt. of India accompanied the Minister during her visit to Maison &Objet.

The event participation was organised availing financial assistance under Marketing Development Assistance scheme of Ministry of Commerce & Industry.

11. Global Home Show, New York, USA (18-22 September 2016)

Council participated for the second consecutive time in the Global Home Show held at the Adelante Studios, 25 West, 31st Street, New York, USA, from 18-22 September 2016 with 9 member exporters.

As per the feedback received from member participants, enquiries worth Rs.2.40 crore and spot order worth Rs.1.39 crore were generated.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

12. China Import and Export Fair (CANTON), Guangzhou, China (31st October- 4th November 2016)

China Import and Export Fair is being organised by China Foreign Trade Centre since 1957. The fair is being organised in three phases. Phase 3 held from 31st October – 4th November 2016 covered Textiles & Garments, Shoes, Office Supplies, Cases & Bags, Recreation Products, Medicines, Medical Devices & Health Products, Food and International Pavilion.

Council had hired space of 90 sq.mtr and participated with 10 Member Exporters in the International Pavilion at Hall 15.1. As per the feedback from participants, total spot orders secured by members were Rs. 1.99 crore & enquiries generated were Rs. 5.49 crore through participation.

The event participation was organised availing financial assistance under Marketing Development Assistance scheme of Ministry of Commerce & Industry.

13. International Sourcing Expo, Melbourne, Australia (15-17, November 2016)

HEPC participated in International Sourcing Expo organised by International Exhibitions & Conference Group Pty. Ltd in Melbourne during 15-17, November 2016.

Council had a participation of 10 member exporters. Council had also put up a Central Promotion Stall, wherein, India Handloom Brand (IHB) products were displayed. Indian pavilion at International Sourcing Expo Australia was inaugurated by Mr. Rakesh Malhotra, Consul and Head Chancellery in the presence of Mr. Mahesh Chand Gupta, Additional Development Commissioner (Handlooms), Mr. S.C. Ralhan, President, FIEO and Mr. Ajay Sahai, DG & CEO, FIEO

During the event, Mr. Mahesh Chand Gupta, Additional Development Commissioner (Handlooms), made a presentation titled “Sourcing High Quality Eco-friendly Indian Hand wovens”. HEPC also organised demonstration of live- handloom weaving of “Jamdani” technique in the event.

Cluster participation was undertaken by Bardhaman Handloom Developers and Producers Company Limited from Samudragarh Dhartrigram Cluster of West Bengal.

As per the feedback received from 10 member participants, 40 buyers have visited and spot order worth of Rs. 2.05 crore and enquiries worth of Rs. 3.12 crore were generated.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

14. Heimtextil 2017, Frankfurt, Germany (10-13 January 2017)

HEPC organised participation in Heimtextil held at Frankfurt, Germany during 10-13 January 2017 with 50 member exporters, under a common branding "Incredible Textiles of India". HEPC exhibitors were given space in halls 6.3 & 10.3 and wide range of products such as Cushion covers, Kitchen linen, Bed linen, Floor Coverings, Home Furnishings, Durries, Made ups etc. were showcased in the stalls for the buyers.

The member exporters exhibited their range of products in the custom designed raw space and standard booths.

As a part of HEPC initiative to provide international exposure to handloom clusters, two clusters namely Artfed, Assam and Chennimalai, Tamilnadu were provided an opportunity to exhibit in this event with the funding under National Handloom Development Program. The clusters exhibited their range of products like kitchen linen, stoles, home furnishing products and had good response from the visitors.

A Road show was jointly organised by TEXPROCIL, HEPC, EPCH and PDEXCIL as directed by Ministry of Textiles. Mr. Raveesh Kumar, CGI, Frankfurt, 40 buyers, Indian exhibitors and the Indian officials led by Shri Puneet Aggarwal, Joint Secretary, MOT attended the Road show.

A custom designed stall for India Handloom Brand promotion and product display was organised at this event by the HEPC. IHB products, banners to educate buyers regarding IHB branding and its benefits were displayed in this stall along with the promotional materials for IHB. On-site advertisement for IHB titled "Incredible Textiles of India" in different media such as slim box, window advertisement, triangular tower, lumio, optimo, e-poster etc was also organised by the Council.

A presentation on "Sourcing of high quality hand woven from India" was made by Shri R Anand, Executive Director, HEPC at a seminar organised by fair authority at the Speakers edge in Hall 8.0. The benefits of India Handloom Branding, procedure for getting the brand, testing parameters, IHB products, Products made from IHB etc were presented in detail.

About 1000 buyers had visited HEPC participant stalls and this enabled them to enter into new markets like Sweden, South Korea, Canada, Europe, U.S.A., Argentina, China. Most of the participants were satisfied with the outcome of the fair and expressed their desire to participate again through the Council. Member exporters received total spot orders worth

about Rs.16.20 crore & enquiries to the tune of Rs.56.50 crore.

The event participation was organised under Market Access Initiative Scheme of Ministry of Commerce & Industry.

15. Domotex, Hannover, Germany (14-17, January 2017)

Council hired space of 108 sq.mtre directly from the fair authority for the first time since its last direct participation in the year 2010. Participation of 10 member exporters and a central promotion stall was organised at this event held at Hannover during 14-17, January 2017.

Total spot orders secured by Members were Rs.0.79 crore & enquiries generated were Rs.2.00 crore.

Shri Alok Kumar, Development Commissioner (Handlooms), Ministry of Textiles, Govt. of India visited the event and interacted with the participants.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

16. Who's Next, Paris, France (20-23 January 2017)

HEPC participated in January 2017 edition of the event with 22 member participants (including clusters) by taking a total space of 264 Sq.mts., out of which 14 members (including clusters) participated with the grant and the remaining 8 participated without grant.

Council organised participation of following handloom clusters

1. Varanasi Mega Handloom Cluster, Varanasi
2. Eidgah Handloom Cluster, J & K

Out of above, the representatives of Eidgah Handloom Cluster, J & K did not attend the event due to the denial of visa for the applicants. Under the circumstances, one of the participants under Varanasi Mega Handloom Cluster had displayed their products in the stall earmarked for Eidgah Handloom Cluster.

HEPC member participants had spot order worth Rs 8.65 crore and enquiry worth Rs 12.92 crore.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

17. Maison & Objet, Paris, France (20-24 January 2017)

HEPC participated in January edition of Maison & Objet held at Paris, France during 20-24 January 2017. The event had a participation of 6 member exporters and Council had a promotional stall.

Shri Manish Prabhat, Chef de Mission adjoint, Embassy of India in Paris visited the stalls of HEPC member exporters on the first day of the fair and expressed that the products displayed were very impressive with the branding “Incredible Textiles of India” logo.

Participants informed that the overall turnout of buyers was good and they were able to penetrate into new markets Viz. Spain, Croatia, Espana, Morocco, Europe, Belgium and USA. Spot orders to the tune of Rs.2.14 crore and business enquiries to the tune of Rs.3.75 crore were generated during the fair.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

18. Spring Fair, Birmingham, England (5-9, February 2017)

Council organised participation with 12 exporters (including EPCH member exporters) in the Spring Fair held from 5th to 9th February 2017 The Spring Fair 2017 brought the world’s brands and buyers in one space attracting approximately 25,000 visitors around the world and provided a launching pad for new products.

The business generated by the Indian companies during the show was Rs.0.80 crore in terms of spot order and business enquiries Rs.2.53 crore. The event participation was organised availing financial assistance under Marketing Development Assistance scheme of Ministry of Commerce & Industry.

19. India Sourcing Fair, Santiago, Chile (4-11, March 2017)

India Sourcing Fair was held in Centro Cultural EstacionMapocho, Santiago, Chile from 4th to 11th March, 2017. Council participated in this fair with 10 registered holders of India Handloom Brand (IHB) through India Trade Promotion Organisation. HEPC exhibitors showcased wide range of IHB products such as Kullu and Kani Shawls, Ikat Fabrics and dress material, Banarasi cut-work dress material, Garments, Made-ups, Tanchoi-Silk dress material, Fashion accessories etc. for the visiting buyers.

As per feedback received from participants, business worth Rs.1.34 crore (including spot sale of Rs.0.65 crore & enquiry of Rs.0.69 crore) of handloom products were generated during this B2C event. The participants also informed that overall turnout of visitors was good and most of the participants sold their products in good quantity. Stoles, scarves, shawls and garments of medium price range were in high demand. Apart from retail sale they got good enquires from wholesale buyers of Brazil, USA, Columbia, Malaysia, Peru & Argentina.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

Special Events Abroad :**1. India Textile Handloom Exhibition, Anzio, Italy(7-9 July 2016)**

Council organised participation in India Textile Handloom Exhibition at Anzio, Italy during 7-9 July 2016. The event was organised by the Council in coordination with Embassy of India, Rome. The event was jointly inaugurated by Smt. Rashmi Verma, Secretary (Textiles), Govt. of India, Shri Anil Wadhwa, Ambassador of India to Italy and Mr. Luciano Bruschini, Mayor of Anzio (TBC). Shri Alok Kumar, Development Commissioner (Handlooms), Shri V.Kumar, Chairman, HEPC, Shri Dinesh Kumar Chairman, EPCH also visited the event as part of the delegation.

A total of 15 participants exhibited in this event which comprised of India Handloom Brand registered holders- 5 Nos; Handloom exporters – 6 Nos; Handicrafts exporters-4 No. S. A live demonstration of double IKAT weaving along with Tie & Dye technique was organised during the exhibition.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

2. Trade Delegation to Tokyo, Japan (17-19, October 2016)

HEPC organized a Trade Delegation to Japan during 17-19, October 2016 in order to promote Handloom Products among Japanese buyers.

The delegation was led by Shri Mahesh Chand Gupta, Additional Development Commissioner (Handlooms), Ministry of Textile, Govt. of India. Four member exporters of HEPC were part of the delegation. Shri Sanjog Kapoor, First Secretary (Trade) and Shri Shivaji Tiwari, Attache (Economic & Commercial) under the guidance of Shri Sujan R. Chinoy, Ambassador of India to Japan made all arrangements for the delegation to meet Retailers, Wholesalers and Importers in Tokyo region.

The delegation travelled in a common vehicle to attend meetings at the Buyers' premises as per prefixed appointments arranged by Indian Embassy, Japan. The delegation team members were happy about the meetings and outcome of the event.

The event was organised availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

Exhibitions in India:**1. IHGF Delhi Fair, Greater Noida, India (14-18 October 2016)**

HEPC participated in this fair with 15 member exporters. EPCH had provided 15 booths in Hall 2A for HEPC member exporters.

According to EPCH, more than 2950 exhibitors displayed their products in 16 halls across

1,90,000 sqm besides permanent mart. As per the feedback received from HEPC participants had spot orders worth Rs.1.15 crore & made enquiries worth Rs. 2.52 crore.

The event was organised by availing financial assistance under National Handloom Development Programme of O/o The Development Commissioner (Handloom), Ministry of Textiles, Govt. of India.

2. IHGF Delhi Fair, Greater Noida (16 - 20 February 2017)

HEPC participated in this fair with 9 member exporters at CFB Building of Hall 2A. Participants displayed Handloom Bedspreads, Stoles, Cushion Covers, Placemats, Kitchen Towels, Home Furnishings, Garments, Rugs, Throws, Baskets, Durries, Wall hanging, Fabrics, Curtains, Table Linen & Kitchen Linen etc. As per the feedback received from participants, spot orders worth Rs.1.78 crore & enquiries worth Rs.1.37 crore were received.

Special Event in India:

Buyer Seller Meet in Varanasi

Coinciding with 2nd National Handloom Day celebrations in Varanasi, Council organised a Buyer Seller Meet (BSM) in Varanasi on 7th & 8th August 2016.

Shri Ajay Tamta, Hon'ble Minister of State for Textiles, Govt. of India visited the event and interacted with the participants. Smt.RashmiVerma, Secretary (Textiles) and Shri Alok Kumar, Development Commissioner (Handlooms), Ministry of Textiles, Govt. of India also visited the event.

40 participants from Varanasi region as per the following composition exhibited in this event.

- India Handloom Brand (IHB) Registered Holders –13 Nos
- National Awardees- 6 Nos
- Handloom Mark registrants -3 Nos
- Others-18 Nos.

Council organised visit of 26 buyers from prominent export centres. The product profile of visitors covered home textile & Made ups and stoles, scarves, garments and fabrics as per the following break up. Besides, 13 Nos. of Executive Committee Members of HEPC also visited the event.

As per the feedback of exhibitors, business worth Rs.9 lakh was generated. The participants opined that the business linkage established during the event will fetch more business for exhibitors and buyers.

The event was organised with the financial assistance under National Handloom Development Programme of O/o Development Commissioner (Handlooms), Ministry of Textiles, Govt. of India.

Meetings / Field Visits

1. Chairman and ED attended meeting convened by Smt. Nirmala Sitharaman, Minister of State (Independent Charge) for Commerce & Industry on export related issues on April 05, 2016 at New Delhi.
2. ED attended review meeting convened by DC (Handlooms) on IHB on April 08, 2016 at New Delhi
3. Chairman attended 1st meeting of Steering Committee chaired by Addl.Secretary (Textiles) on April 11, 2016 for holding Mega Textile Fair at IEML, Greater Noida.
4. Chairman attended meeting chaired by Addl.Secretary(Textiles) to discuss and devise a convincing formula for sharing 3% interest equalization scheme benefit with weavers and merchant exporters on April 11, 2016 at New Delhi
5. EPO, RO attended launch of NCTI online module for processing and monitoring of MAI proposals of EPCs on April 12, 2016 at New Delhi
6. Chairman, ED and EPO attended meeting chaired by DC (Handlooms) on Trade Facilitation Centre at Varanasi on April 22, 2016 at Varanasi
7. ED attended review meeting convened by DC (Handlooms) on IHB on April 25, 2016
8. ED and EPO attended meeting chaired by Shri Ravi Capoor, JS(E&MDA) on finalization of MDA proposals for the year 2016-17 on April 27, 2016 at New Delhi
9. EPO, RO attended meeting chaired by JS(Textiles) to discuss further step to be taken regarding Mega Textile Fair on April 29, 2016 at New Delhi.
10. ED attended meeting chaired by Secretary (Textiles) on review of export performance of textiles EPC and fixation of target for 2016-17 on May 13, 2016 at New Delhi.
11. ED attended review meeting on India Handloom Brand chaired by DC (Handlooms) on June 01, 2016 and June 17, 2016 at New Delhi
12. ED attended meeting on arrangements to be made for 2nd National Handloom Day celebrations on 24th June 2016 at Varanasi
13. Chairman attended meeting convened by Ministry of Textiles regarding Italy delegation to be held during 7-9 July, 2016 at New Delhi
14. ED attended meeting convened by the Development Commissioner (Handlooms) on Marketing plan 2016-17 on July 15, 2016 at New Delhi.
15. Chairman, Vice Chairman, Executive Director along with some of the Executive Committee Members of the Council attended Drawback committee meeting headed by Shri Saumitra Chaudhuri, (ex-member of the erstwhile Planning Commission of India) held on July 21,

2016 at Chennai.

16. Chairman attended meeting chaired by the Development Commissioner (Handlooms) to discuss about developing a scheme for Handloom Park on July 22, 2016 at New Delhi.
17. EPO, RO attended meeting convened by Shri Dammu Ravi, Joint Secretary, Ministry of Commerce to discuss about the BRICS Trade Fair to be held during October 2016 on July 25, 2016 at New Delhi.
18. ED attended preliminary meeting convened by JS (Exports) to review on arrangements made for organizing Textiles India Fair on August 09, 2016 at New Delhi.
19. ED attended meeting chaired by Secretary (Textiles) on Textiles India Fair on August 10, 2016 at New Delhi.
20. ED attended meeting chaired by Development Commissioner (Handlooms) to discuss the following issues on August 18, 2016 at New Delhi.
 - a. Preparations for exhibition in Paris in collaboration with UNESCO
 - b. Preparation for India's participation in China fair during November 2016
 - c. Proposals submitted by the Council
 - d. Registration of handloom exporters in IHB
 - e. Follow-up on responses received from our Embassies and High Commissions regarding IHB
21. EPO, RO attended meeting convened by Development Commissioner (Handlooms) to consider new proposals received for IHB partnership retail stores on August 22, 2016 at New Delhi.
22. ED attended meeting chaired by Development Commissioner (Handlooms) to discuss about the arrangements made for Paris exhibition on August 24, 2016 at New Delhi.
23. EPO,RO attended review meeting chaired by Development Commissioner (Handlooms) on inclusion of new products and change/inclusion of specifications of some of the existing products under India Handloom Brand Scheme on September 10, 2016 at New Delhi.
24. EPO, RO attended meeting chaired by JS MOC&I on Rules of Origin on September 10, 2016 at New Delhi.
25. EPO, RO attended review meeting convened by JS (E&MDA), Department of Commerce on pending MAI accounts of 2016-17 on September 23, 2016 at New Delhi.
26. ED attended review meeting chaired by Development Commissioner (Handlooms) on inclusion of new products and change/inclusion of specifications of some of the existing products under India Handloom Brand Scheme on September 29, 2016 at New Delhi.

27. ED had a meeting with Mr. Nick Davison, Portfolio Director, i2i Events Group, United Kingdom to explore the possibility of participation in Spring Fair, Birmingham at Council's Premises on 30.09.2016
28. EPO,RO attended meeting chaired by Smt.Aditi Das Rout, Trade Adviser, Ministry of Textiles on October 07, 2016 at New Delhi to discuss the following :
 - a. Strategy for exports
 - b. Marketing plan
 - c. Textile India (Conference & Mega Exhibition)
29. ED visited IHGF Delhi Fair, Greater Noida on October 14, 2016
30. ED visited India International Silk fair held at Pragathi Maithan, New Delhi on October 15, 2016
31. ED attended meeting with Director, NIFT, New Delhi and discussed about proposed Design centre on October 24, 2016
32. ED attended MAI sub-committee meeting and discussed about MAI proposal 2017-18 on October 25, 2016 at New Delhi.
33. ED attended meeting convened by DC (Handlooms) to discuss the draft model GST law concerning Handlooms and Handicraft sector on 4th November 2016 at New Delhi.
34. ED attended meeting chaired by Smt.Aditi Das Rout, Trade Adviser, Ministry of Textiles on 15th November 2016 at New Delhi on mid-term review of export targets and devising a strategy for exports.
35. ED attended meeting on Impact of Demonetization under the chairpersonship of Smt. Nirmala Sitharaman, Hon'ble MoS (I/C), Commerce & Industry on 21st November 2016 at New Delhi.
36. ED attended Empowered Committee Meeting of MAI under the Chairpersonship of Ms. Rita Teatota, Commerce Secretary, DOC on 22nd November 2016 at New Delhi.
37. ED attended meeting under the chairpersonship of Secretary (Textiles) to review the export performance and the key challenges faced by the textile industry on 25th November 2016 at New Delhi.
38. EPO attended Empowered Committee Meeting of MAI under the Chairpersonship of Ms. Rita Teatota, Commerce Secretary, DOC on 29th November 2016 at New Delhi.
39. ED attended interactive meeting of Panipat exporters with Secretary (Textiles) on 29th November 2016.
40. ED attended Buying agent meeting for mobilizing buyers for IIHF 2017 on 30th November

2016 at New Delhi

41. ED attended meeting convened by Smt. Aditi Das Rout, Trade Adviser, Ministry of Textiles to discuss Marketing Plan for 2016-17 on December 01, 2016 at New Delhi.
42. EPO, RO attended meeting with Director, NIFT, New Delhi in connection with Design Studio on 9th December 2016 at New Delhi.
43. EPO, RO attended meeting convened by Development Commissioner (Handlooms) regarding opening of bank account of weavers and artisans on 10th December 2016 at New Delhi.
44. ED attended meeting organized by Confederation of Indian Industry on Creating Handloom 2.0 – Realising the Potential of Indian Handloom Industry on 12th December 2016 at New Delhi.
45. ED attended meeting convened by JS (Cotton), MoT to discuss issues in organizing Heimtextil Fair on 13th December 2016 at New Delhi.
46. Chairman & Vice Chairman attended meeting convened by HMoT to discuss issues on GST on 17th December 2016 at New Delhi.
47. ED attended event on 22nd December 2016 organized by Ministry of Textiles at Varanasi wherein CFC was inaugurated by Hon'ble Prime Minister.
48. EPO, RO attended meeting organized by IIFT, New Delhi on e-commerce potential for Indian MSME's on 24th December 2016 at New Delhi.
49. EPO, RO attended meeting convened by Joint Secretary, Department of Commerce on issues related to MAI, MDA and implementation of cashless transaction on 26th December 2016 at New Delhi.
50. EPO, RO attended meeting organized by TEXPROCIL, Mumbai to discuss on engaging a common international media agency and road show during Heimtextil 2017 on 27th December 2016 at Mumbai.
51. Chairman along with a team of member exporters and stakeholders of Made-ups sector attended a meeting convened by Hon'ble Minister of Textiles on issues related to Made-ups sector on January 5, 2017 at New Delhi.
52. EPO, RO attended meeting on Design Studio proposal in NIFT on January 06, 2017 at New Delhi.
53. EPO, HO attended meeting on nomination and DPR for the project on HEPC trend analysis and interpretation on January 10, 2017 at New Delhi.
54. EPO, RO attended meeting on 3-commerce through courier at IIFT on January 18, 2017 at New Delhi
55. ED attended review committee meeting under the chairmanship of Development

- Commissioner (Handlooms) to include new products under IHB on January 20, 2017 at New Delhi.
56. ED attended meeting on Promotion of Handicrafts through Better Packaging under the chairpersonship of Hon'ble Minister of Textiles on January 23, 2017 at New Delhi.
 57. ED attended the Meeting under the chairpersonship of Secretary (Textiles), Ministry of Textiles to discuss preparedness for Textiles India-2017 Conference on January 24, 2017 at New Delhi.
 58. ED visited the unit of Fabric Plus Pvt. Ltd., Guwahati on January 31, 2017.
 59. ED and EPO, RO visited the units of member exporters in Guwahati on February 01, 2017
 60. EPO, RO attended meeting under the chairmanship of ShriManojK.Dwivedi, JS (EP-Textiles Coordination), Dept. of Commerce on February 03, 2017 at New Delhi regarding textile export promotion.
 61. EPO, RO attended meeting chaired by Shri Amitab Dwivedi, Dy.Secretary (EP-Textiles Coordination), Dept. of Commerce on Consultations in connection with Mid Term Review of on February 23, 2017 at New Delhi.
 62. EPO, RO attended meeting chaired by Shri Manoj K.Dwivedi, JS (EP-Textiles Coordination), Dept. of Commerce on review of preparation / progress of MAI assisted events scheduled from March – June 2017 on February 27, 2017 at New Delhi.
 63. ED attended meeting convened by Development Commissioner (Handlooms) on preparation for Textiles India to be held from 30 June – 2nd July 2017 and the other calendar of events for the year 2017-18 on February 28, 2017 at New Delhi.
 64. EPO, RO attended meeting under the chairpersonship of Smt.Anita Praveen, JS on streamlining the process for providing assistance on the basis of Focus Products Focus Country approach and to identify core events of the sectors for branding in EU and LAC regions on February 28, 2017 at New Delhi.
 65. EC members and EPO, RO attended meeting chaired by DGFT on Midterm review of FTP on March 01, 2017 at New Delhi.
 66. ED attended meeting convened by Secretary (Textiles) to discuss about arrangements of Textiles India 2017 on 10th March 2017 at the fair venue at Gandhi Mandir, Gujarat. In the forenoon of 10th March 2017, ED along with other EPC heads visited the fair venue in coordination with CII.
 67. Mr.Jayachandran, M/s.Mascot Industries, Executive Committee member attended meeting convened by Ms. Rita Teatota, Secretary, D/o.Commerce, Ministry of Commerce & Industry, Govt. of India to discuss issues and suggestions for increasing exports from Kerala especially related to various infrastructure, policy supports etc. at Cochin on March 16, 2017.

68. Chairman, HEPC attended meeting chaired by Hon'ble Minister of Textiles along with other industry leaders and discussed about the various activities to be undertaken during Textiles India 2017 on March 19, 2017 at New Delhi.
69. EPO, RO attended interactive session with officials of Textile Mall, UAE on March 20, 2017 at New Delhi.
70. ED attended review meeting convened by DC(Handlooms) on Textiles India 2017 on March 21, 2017 at New Delhi.

Seminars / workshops

1. Seminar at Kancheepuram on 28.09.2016

Council organized a seminar on “**Strategies to promote Handloom Export**” on 28.09.2016 at Kanchipuram, Tamilnadu. The seminar was organized to provide information about India Handloom Brand, Benefits and Procedure of registering with IHB, Design Innovation for Handloom Products and on how to become an exporter. The seminar was attended by Silk Weavers, Manufacturers, Retailers, Master weavers etc. Shri Karthikeyan, Deputy Director, WSC-Kanchipuram, Shri Hrushikesh Reddy, Assistant Director General of Foreign Trade, Chennai, Shri V.R. Karthikeyarayan, Associate Professor, NIFT, Chennai, Shri A. Mahalingam, Deputy Director of Handloom and Textiles, Govt. of Tamilnadu and Shri R.Mohan Kumar, Joint Director of Handloom and Textiles, Govt. of Tamilnadu addressed and interacted with the participants.

2. Seminar at Kullu on 28.09.2016

Council organized a seminar on “**Strategies to Promote Handloom Export**” at Kullu, Himachal Pradesh on 28.9.2016 under NHDP scheme of Ministry of Textiles. Shri Yunus IAS (Deputy Commissioner, Kullu), Shri Pankaj Bharadwaj (GM, DIC), Shri Chetan Singh (Assistant Registrar Co-op. & MD, Himbunkar), Shri Bhiram Swarup (Vice Chairman, Himbunkar) and Shri Rohit Thakur (Vice Chairman, Bhuttico) addressed and interacted with the participants.

3. Seminar at Barabanki on 29.09.2016

Council, under NHDP scheme of Ministry of Textiles, has organized a Workshop on “**Strategies to promote Handloom Export**” at Hotel Tasty Bite, Barabanki on 29.09.2016 to sensitize the Handloom industry about the intricacies involved in export trade. Shri Manoj Kant Garg, Assistant Commissioner, Handlooms and Textiles, Lucknow Division, Govt. of Uttar Pradesh, Shri A.K.Verma, Assistant Director, Weavers Service Centre, Varanasi and Shri Ayan Tiwari, Associate Professor, NIFT, Rae Bareli addressed and interacted with the participants.

4. Seminar at Jaipur on 30.09.2016

Council organized a seminar on “**Strategies to promote Handloom Export**” at Jaipur, Rajasthan on 30.09.2016 to sensitize the handloom exporters, manufacturer-suppliers, clusters, societies and potential exporters in Jaipur about export of Indian handloom products, procedures &

benefits. Mr. R.P.Meena ITS (Jt.Director General of Foreign Trade, Jaipur), Mr. D.C.Gupta (Additional Director (Industries) & M.D., Bunker Sangh, Jaipur) addressed and interacted with the exporters.

5. Seminar at Vijayawada on 06.10.2016

Council organized a seminar on “**Strategies to promote Handloom Export**” on 06.10.2016 at Hotel Ilapuram, Vijayawada to provide information about Indian Handloom Brand, Benefits and Procedure of registering with IHB, Design Innovation for Handloom Products and on how to become an exporter. This event was organised under NHDP scheme of Ministry of Textiles. Shri Babji Rao (Deputy Director, Director of Handloom and Textiles, Vijayawada), Shri Kommu Ravindra (Deputy Director, Weavers Service Centre, Vijayawada), Ms.Sasmitha Panda (Associate Professor, NIFT, Hyderabad) and Mrs. L.Sree Lakshmi (FTDO, Director General of Foreign Trade, Visakhapatnam) addressed and interacted with the participants.

6. Seminar at Cochin on 15.10.2016

Council organised a seminar on “**Strategies to Promote Handloom Export**” on October 15.10. 2016 at Cochin, Kerala. The participants includes Weavers, Designers, Young Entrepreneurs and Exporters. Mr. E. Sulahudeen, General Manager, DIC, Thrissur delivered the key note address. Mr. C. Sathyamurthy, (Tech), Superintendent, Weavers Service Centre, Kannur made presentation on “India Handloom Brand –benefits and procedures”. Mr. Anilkumar, Appraiser, Customs, Cochin made a presentation on “Export Documentation Procedure”. This event was organised under NHDP scheme of Ministry of Textiles.

7. Seminar at Karur on 20.10.2016

Council organised a seminar on “**Goods and Service Tax**” and “**Heimtextil 2017 Colour Trends**” at Karur, Tamil Nadu on 20.10.2016 under NHDP scheme of Ministry of Textiles. Shri V. Kumar (Chairman, HEPC), Shri M. Nachimuthu (President, KTMEA), Shri R. Anand (Executive Director, HEPC), Shri A.R. Raghunathan (Chartered Accountant), Shri Sridhar Amanchy (Assistant Professor, NIFT, Chennai) and Shri V.R. Karthikeyarayan (Associate Professor, NIFT, Chennai) addressed and interacted with the participants. Member exporters from Karur, Coimbatore, Erode and Madurai attended the seminar.

8. Seminar at Panipat on 22.10.2016

Council organized a Seminar on “**Heimtextil 2017 Color Trends & Visual Merchandising & Goods and Services Tax**” at Panipat, Haryana on 22.10.16 to sensitize the Handloom industry about the importance of Colour & Visual Merchandising and Goods and Services Tax (GST). Shri Vinod Dhamija (Executive Committee Member, HEPC), Shri Ramesh Kumar Chugh (past Chairman, HEPC), Shri Suresh Tayal (Ex-Executive Committee Member, HEPC), Shri Lalit Goyal (Secretary, Panipat Exporters Association), Shri R. Anand (Executive Director, HEPC), Shri A.R. Raghunathan (Chartered Accountant), and Shri V.R. Karthikeyarayan (Associate Professor, NIFT, Chennai) addressed and interacted with the participants. The event was organised under NHDP scheme of Ministry of Textiles.

9. Seminar at Ananthapur on 17.11.2016

HEPC under NHDP scheme of Ministry of Textiles organised a seminar on “**Strategies to promote Handloom Export**” on 17.11.2016 at Ananthapura, Andhra Pradesh to disseminate information on the procedure and benefits of IHB, Design Innovation for Handloom Products, marketing of Handloom products through E-commerce and the need of product diversification in the present scenario. Shri K.A.N Moorthy (Member, All India Handloom Board), Shri Kommu Ravindra (Deputy Director, Weavers Service Centre, Vijayawada), Ms. Richa Sharma and Ms. Shipra Roy (National Institute of Fashion Technology(NIFT), Bangalore), Ms. Nischita(Weavesmart, an online store), Shri Lava Kumar (Director, Pochampally Handloom Park) and Shri Pavan Kumar (Assistant Director (H&T), Govt. of Andhra Pradesh) addressed and interacted with the participants.

10. Seminar at Varanasi on 17.11.2016

The seminar on “**GST and packaging**” was held at Varanasi on 17.11.2016 under NHDP scheme of Ministry of Textiles. ShriAmit Kumar (Jt.DGFT, Varanasi), ShriUmesh Singh (Jt.Director of Industries), ShriSanjay Pathak (Jt.commissioner (Commercial Tax)), ShriMukund Aggarwal (President, EUPEA), ShriRajiv Aggarwal (EC member, HEPC), ShriSiva Subramanian (Direct Tax Consultant (former IRS officer)) and ShriTanweerAlam (Jt. Director and Branch Head, Indian Institute of Packaging, New Delhi) addressed and interacted with the participants.

11. Seminar at Karur on 27.01.2017

In order to create an awareness on ‘**REX system**’, Council organized a seminar on “**Registered Exporters (REX) system for export into EU countries**” at Karur on 27.01.17 under NHDP scheme of Ministry of Textiles. Dr.Prabhu (Vice Chairman, HEPC), ShriS.Raju, Asst. Director, Textiles Committee and Shri V.C.Selvan (EC member, HEPC) addressed and interacted with participants.

12. Seminar at Panipat on 03.02.2017

Council organized a Seminar under National Handloom Development Programme (NHDP) of the Office of the Development Commissioner (Handlooms), Ministry of Textiles, Govt. of India, on “**Registered Exporters System (REX) into EU**” on 03.02.2016 at Panipat. Shri Ram Niwas Gupta (Ex-President, Panipat Exporters Association), Shri Ramesh Verma (President, Haryana Handloom Manufacturers and Exporters Association) and Shri S.C. Goyal (Assistant Director, Textile Committee, Panipat) addressed and interacted with the participants.

13. Seminar at Kannur on 13.02.2017

A seminar on “**Registered Exporters (REX) system for export into EU countries**” was organized at the Conference Hall of Kerala Textile Export Organisation, (KTEO, Kannur) on 13.02.2017. Shri C.V. Shabaridas (President of KTEO), Shri V. Kumar (Chairman, HEPC), Shri K.T. Jayarajan (Assistant Director, Textile Committee, Kannur), Shri Jayachandran (Executive Committee Member, HEPC) and Shri Divakaran (Secretary, KTEO) addressed and interacted with the participants.

14. Seminar at Sivsagar on 16.03.2017

In order to disseminate information to the handloom manufacturers / exporters, a seminar on **“Strategies to Promote Handloom Exports”** was organized at Sivasagar, Assam on 16.3.2017 under NHDP scheme of Ministry of Textiles. Shri Abhijit Barua (District Development Commissioner), Shri Pranjal Barua (Research Officer, Directorate of Handloom & Textiles, Guwahati), Shri R.K.Sarma (Assistant Director of Handlooms), Smt. Niranjali Kakoty (Principal, Sualkuchi Institute of Fashion Technology, Guwahati) and Shri M. Anandan (Sr.Lecturer, Indian Institute of Handloom Technology, Guwahati) addressed and interacted with the participants.

15. Seminar at Bhagalpur on 25.03.2017

Council organized a seminar on **“Strategies to promote Handloom Export”** at Bhagalpur on 25.03.2017 to sensitize Handloom industry about the intricacies involved in export trade under NHDP scheme of Ministry of Textiles. Shri N.K.Jha (General Manager, District Industries Centre, Bhagalpur), Shri Hira Lal (Deputy Director, Weavers’ Service Centre, Bhagalpur), Shri M.K. Jha (M/s. S.R. Overseas), Shri N.S. Gahlot (Scientist, Central Silk Board, Bhagalpur) and Shri Satyendra Mishra (Associate Professor, NIFT, Patna) addressed and interacted with the participants.

16. Seminar at Shantipur on 25.03.2017

HEPC organized a seminar on **“Strategies to Promote Handloom Exports”** in IIHT campus, Fulia - Shantipur, West Bengal on 18.3.2017 under NHDP scheme of Ministry of Textiles. Shri Haripada Basak (Sr. Expert Weaver), Shri Biren Kumar Basak (National Awardee), Smt. Anamika Debnath (Faculty, National Institute of Fashion Technology, Kolkata) and Smt. Reetuparna Roy (Sr.Lecturer, Indian Institute of Handloom Technology, Fulia) addressed and interacted with the participants.

INDEPENDENT AUDITOR'S REPORT

To the Members of HANDLOOM EXPORT PROMOTION COUNCIL

REPORT ON THE STANDALONE FINANCIAL STATEMENTS

We have audited the accompanying standalone financial statements of **HANDLOOM EXPORT PROMOTION COUNCIL** ("**the Company**") which comprises the Balance Sheet as at March 31, 2017, the related Income and Expenditure Account for the year then ended, and a summary of significant accounting policies and other explanatory information.

MANAGEMENT'S RESPONSIBILITY FOR THE STANDALONE FINANCIAL STATEMENTS

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers

internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

OPINION

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2017, and its Expenditure over Income for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), as amended, issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, the matters specified in paragraphs 3 and 4 of the Order are not applicable
2. As required by section 143 (3) of the Act, we report that:
 - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
 - b. in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. the Balance Sheet, the related Income and Expenditure Account dealt with by this Report are in agreement with the books of account
 - d. in our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
 - e. On the basis of written representations received from the directors as on March 31, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164 (2) of the Act.
 - f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "**Annexure A**".

- g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements under Item on Provision Contingent Liability and Contingent Assets in the notes to accounts.
 - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

sd/-

CA.G.Ananthan

Partner

ICAI MemNo : 021916

FRN No : 0009725

For and on behalf of
R. Gopalakrishnan & Co
Chartered Accountants

Place: CHENNAI

Date: 31.08.2017

“Annexure A”**TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF HANDLOOM EXPORT PROMOTION COUNCIL****REPORT ON THE INTERNAL FINANCIAL CONTROLS OVER FINANCIAL REPORTING UNDER CLAUSE (i) OF SUB-SECTION 3 OF SECTION 143 OF THE COMPANIES ACT, 2013 (“THE ACT”)**

We have audited the internal financial controls over financial reporting of HANDLOOM EXPORT PROMOTION COUNCIL (“the Company”) as of March 31, 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the entity, considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the “Guidance Note”) and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to

fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

MEANING OF INTERNAL FINANCIAL CONTROLS OVER FINANCIAL REPORTING

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

INHERENT LIMITATIONS OF INTERNAL FINANCIAL CONTROLS OVER FINANCIAL REPORTING

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

OPINION

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017 based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note.

sd/-

CA.G.Ananthan

Partner

ICAI MemNo : 021916

FRN No : 000972S

For and on behalf of
R. Gopalakrishnan & Co
Chartered Accountants

Place: CHENNAI

Date: 31.08.2017

HANDLOOM EXPORT PROMOTION COUNCIL
PART I - BALANCE SHEET AS AT 31ST MARCH 2017

S. No.	PARTICULARS	NOTE NO.	(In Rupees)	
			FIGURES AS AT THE END OF CURRENT REPORTING PERIOD 31ST MARCH 2017	FIGURES AS AT THE END OF PREVIOUS REPORTING PERIOD 31ST MARCH 2016
I	<u>EQUITY AND LIABILITIES</u>			
	1 <u>SHAREHOLDERS FUNDS</u>			
	(a) SHARE CAPITAL	A	NIL	NIL
	(b) RESERVES AND SURPLUS	B	108,868,165	115,407,621
	(c) MONEY REC. AGST. SHARE WARRANTS		NIL	NIL
	TOTAL(1)		108,868,165	115,407,621
	2 <u>NON-CURRENT LIABILITIES</u>			
	(a) LONG TERM BORROWINGS		NIL	NIL
	(b) DEFERRED TAX LIABILITIES (NET)		NIL	NIL
	(c) OTHER LONG-TERM LIABILITIES	C	1,722,268	1,722,268
	(d) LONG-TERM PROVISIONS	D	NIL	NIL
	TOTAL(2)		1,722,268	1,722,268
	3 <u>CURRENT LIABILITIES</u>			
	(a) SHORT TERM BORROWINGS	E	NIL	NIL
(b) TRADE PAYABLES		11,620,856	12,231,885	
(c) OTHER CURRENT LIABILITIES	F	17,257,147	4,786,382	
(d) SHORT TERM PROVISIONS	G	6,937,686	5,942,065	
TOTAL(3)		35,815,689	22,960,332	
TOTAL(1+2+3)		146,406,121	140,090,221	
II	<u>ASSETS</u>			
	1 <u>NON-CURRENT ASSETS</u>			
	(a) FIXED ASSETS			
	(i) TANGIBLE ASSETS	H	56,350,386	61,452,071
	(ii) INTANGIBLE ASSETS		NIL	NIL
(iii) CAPITAL WORK-IN-PROGRESS		NIL	NIL	
(iv) INTANGIBLE ASSETS UNDER DEV.		NIL	NIL	

S. No.	PARTICULARS	NOTE NO.	(In Rupees)	
			FIGURES AS AT THE END OF CURRENT REPORTING PERIOD 31ST MARCH 2017	FIGURES AS AT THE END OF PREVIOUS REPORTING PERIOD 31ST MARCH 2016
2	(c) DEFERRED TAX ASSETS (NET)		NIL	NIL
	(d) LONG-TERM LOANS AND ADVANCES	I	656,267	204,847
	(e) OTHER NON-CURRENT ASSETS	J	NIL	NIL
	TOTAL(1)		57,006,653	61,656,918
	<u>CURRENT ASSETS</u>			
	(a) CURRENT INVESTMENTS	K	NIL	NIL
	(b) INVENTORIES	L	395,377	395,377
	(c) TRADE RECEIVABLES	M	NIL	NIL
	(d) CASH AND CASH EQUIVALENTS	N	45,426,221	34,730,782
	(e) SHORT-TERM LOANS AND ADVANCES	O	9,139,790	8,705,479
	(f) OTHER CURRENT ASSETS	P	34,438,080	34,601,665
	TOTAL(2)		89,399,468	78,433,303
TOTAL(1+2)		146,406,121	140,090,221	

The accompanying notes are integral part of the financial statements

As per our report of even date

For R Gopalakrishnan & Co.

Firm Regn.No: 000972S

Chartered Accountants

FOR HANDLOOM EXPORT PROMOTION COUNCIL

sd/-
(G ANANTHAN)
Partner
Membership No: 021916

sd/-
(RAJESH KUMAR SAHU)
EXECUTIVE
DIRECTOR

sd/-
(V KUMAR)
CHAIRMAN

sd/-
(K N PRABHU)
VICE
CHAIRMAN

PLACE: CHENNAI
DATED: 31.08.2017

HANDLOOM EXPORT PROMOTION COUNCIL

NOTES TO AND FORMING PART OF BALANCE SHEET AS AT 31ST MARCH 2017

NOTE NO.	S.N	PARTICULARS	(IN RUPEES)	
			FIGURES AS AT THE END OF CURRENT REPORTING PERIOD 31ST MARCH 2017	FIGURES AS AT THE END OF PREVIOUS REPORTING PERIOD 31ST MARCH 2016
A		SHARE CAPITAL:		
		<u>(1)AUTHORISED:</u>	NIL	NIL
		<u>(2)ISSUED, SUBSCRIBED& PAID UP</u>	NIL	NIL
			NIL	NIL
B	1	<u>RESERVE & SURPLUS:</u>		
		<u>OTHER RESERVES</u>		
		Opening Balance	115,407,621	109,792,605
		Additions during the Year	(6,539,457)	5,615,016
		Utilizations during the year	-	
		GRAND TOTAL	108,868,165	115,407,621
		Notes: No Reserve specifically earmarked for investments		
C		<u>OTHER LONG-TERM LIABILITIES:</u>		
		HEZ- THIRUVANNAMALAI	1,156,716	1,156,716
		DUE TO GOVT-SPECIAL ASSISTANCE FOR EXPORTS	565,552	565,552
			1,722,268	1,722,268
D		<u>LONG-TERM PROVISIONS:</u>	NIL	NIL
			NIL	NIL
E		<u>CURRENT LIABILITIES</u>		
		<u>SHORT-TERM BORROWINGS:</u>	NIL	NIL
			NIL	NIL
		<u>TRADE PAYABLES</u>		
		SUNDRY CREDITORS	11,620,856	12,231,885
			11,620,856	12,231,885

NOTE NO.	S.N	PARTICULARS	(IN RUPEES)	
			FIGURES AS AT THE END OF CURRENT REPORTING PERIOD 31ST MARCH 2017	FIGURES AS AT THE END OF PREVIOUS REPORTING PERIOD 31ST MARCH 2016
F		<u>OTHER CURRENT LIABILITIES</u>		
	1	TDS PAYABLE	63,795	147,603
	2	CURRENT YEAR,S TAXES PAYABLE(NET OF ADVANCE TAX)	NIL	NIL
	3	<u>INCOME RECEIVED IN ADVANCE</u>		
		-MEMBERSHIP FEES	849,400	107,000
		-PARTICIPATION FEES - NHDP	10,685,922	3,010,200
		-GRANT RECEIVED IN ADVANCE	3,000,000	-
	4	GRANT PAYABLE - MDA	880,255	536,006
		-GRANT PAYABLE	430,403	-
		-GRANT PAYABLE TO EXPORTERS	400,000	400,000
5	SECURITY DEPOSIT	621,573	585,573	
6	RENT RECEIVABLE	325,799.00	-	
		17,257,147	4,786,382	
G		<u>SHORT-TERM PROVISIONS</u>		
		(a) PROVISIONS FOR EMPLOYEE BENEFITS	6,937,686	5,942,065
		(b) PROVISIONS RENT PAYABLE	-	-
		6,937,686	5,942,065	
H	(a)	<u>FIXED ASSETS</u>	56,350,386	61,452,071
I	a	<u>LONG TERM LOANS AND ADVANCES:</u>		
		SECURITY DEPOSITS	656,267	204,847
		656,267	204,847	
J L	a	<u>OTHER NON-CURRENT ASSETS</u>	NIL	NIL
		<u>INVENTORIES:</u>		
		1 RAW MATERIALS;	NIL	NIL
		1 OTHERS;(STOCK OF BOOKS)	395,377	395,377
		395,377	395,377	
M	a	<u>CASH & CASH EQUIVALENTS :</u>		
		(a) BALANCE WITH BANKS IN FIXED DEPOSITS		

NOTE NO.	S.N	PARTICULARS	(IN RUPEES)	
			FIGURES AS AT THE END OF CURRENT REPORTING PERIOD 31ST MARCH 2017	FIGURES AS AT THE END OF PREVIOUS REPORTING PERIOD 31ST MARCH 2016
		EARMARKED BALANCES WITH BANKS HELD AS MARGIN MONEY AGAINST BORROWINGS, AND OTHER COMMITMENTS.	565,552	565,552
		MATURITY WITH MORE THAN 12 MONTHS	NIL	NIL
		OTHERS- FIXED DEPOSITS	NIL	NIL
		IN CURRENT ACCOUNTS:	NIL	NIL
		SAVINGS ACCOUNTS	25,563,363	25,274,183
			7,132,040	5,730,135
			12,158,409	3,154,496
		(b)CASH ON HAND	6,857	6,417
			45,426,221	34,730,782
O	(e)	SHORT TERM LOANS & ADVANCES:		
		ADVANCES RECOVERABLE IN CASH OR IN KIND FOR THE VALUE TO BE RECEIVED		
		(1)ADVANCE TO PARTIES	1,186,779	1,964,082
		(2) RECIEVABLE FROM REVENUE AUTHORITIES	6,365,289	5,032,310
		3 PRE DEPOSIT- SERVICE TAX APPEAL	1,587,722	1,587,722
		(4) RENT RECEIVABLE	-	121,365
			9,139,790	8,705,479
P	(f)	OTHER CURRENT ASSETS:		
		GRANT RECEIVABLE - FAIR PARTICIPATION	31,266,387	33,320,311
		INTEREST ACCRUED ON INVESTMENTS	1,300,919	1,156,952
		PREPAID EXPENSES	1,870,774	124,402
			34,438,080	34,601,665
Q		CONTINGENT LIABILITIES AND COMMITMENTS		
		(TO THE EXTENT NOT PROVIDED FOR)	118,373,600	118,373,600
	i	CONTINGENT LIABILITIES		
		(a) CLAIM AGAINST THE COMPANY NOT ACKNOWLEDGED AS DEBTS;	NIL	NIL
		(b) GUARANTEES;	NIL	NIL
		© OTHER MONEY FOR WHICH THE COMPANY IS CONTINGENTLY LIABLE.		
	ii	COMMITMENTS		

NOTE NO.	S.N	PARTICULARS	(IN RUPEES)	
			FIGURES AS AT THE END OF CURRENT REPORTING PERIOD 31ST MARCH 2017	FIGURES AS AT THE END OF PREVIOUS REPORTING PERIOD 31ST MARCH 2016
R S T		(a) ESTIMATED AMOUNT OF CONTRACTS REMAINING TO BE EXECUTED ON CAPITAL ACCOUNT AND NOT PROVIDED FOR;	NIL	NIL
		(b) UNCALLED LIABILITY ON SHARES AND OTHER INVESTMENTS PARTLY PAID;	NIL	NIL
		(c) OTHER COMMITMENTS	NIL	NIL
		THE AMOUNT OF DIVIDENDS PROPOSED TO BE DISTRIBUTED TO EQUITY AND PREFERENCE SHAREHOLDERS FOR THE PERIOD		
		AMOUNT PER EQUITY SHARE	NA	NA
		ISSUE OF SECURITIES FOR SPECIFIC PURPOSE		
	DETAIL OF ANY ASSETS OTHER THAN FIXED ASSETS AND NON-CURRENT INVESTMENTS WHICH DO NOT HAVE A VALUE ON REALISATION IN THE ORDINARY COURSE OF BUSINESS AT LEAST EQUAL TO THE AMOUNT AT WHICH THEY ARE STATED.	NA	NA	

As per our report of even date

For R Gopalakrishnan & Co.

Firm Regn.No: 000972S

Chartered Accountants

FOR HANDLOOM EXPORT PROMOTION COUNCIL

sd/-
(G ANANTHAN)
Partner
Membership No: 021916

sd/-
(RAJESH KUMAR SAHU)
EXECUTIVE
DIRECTOR

sd/-
(V KUMAR)
CHAIRMAN

sd/-
(K N PRABHU)
VICE
CHAIRMAN

PLACE: CHENNAI
DATED: 31.08.2017

SCHEDULE FOR FIXED ASSETS FOR THE FINANCIAL YEAR 2016-17													
	Useful life	Rate	Net Block			Depreciation				Net Block			
			As at 01.04.2016	Additions for the year	Deletion	As at 31.03.2017	for the year	Additions	Deletions	Depn upto 31.03.2017	As at 31.03.2017	As at 31.03.2016	
Land			2980144.00	-	-	2980144.00	-	-	-	-	-	2980144.00	2980144.00
Fax	5	45.07	1433.00	-	-	1433.00	646.00	-	-	646.00	-	787.00	1433.00
Furniture	10	25.89	2990841.00	-	-	2990841.00	774329.00	-	-	774329.00	-	2216512.00	2990841.00
Stabiliser	10	25.89	1321.00	-	-	1321.00	342.00	-	-	342.00	-	979.00	1321.00
Airconditioner	15	13.91	1616924.00	-	-	1616924.00	224914.00	-	-	224914.00	-	1392010.00	1616924.00
Computer	3	63.16	65265.00	761006.00	-	826271.00	41221.00	324,597.00	-	365818.00	-	460453.00	65265.00
Cell Phone	3	63.16	24592.00	-	-	24592.00	15532.00	-	-	15532.00	-	9060.00	24592.00
Fan	10	25.89	12308.00	-	-	12308.00	3187.00	-	-	3187.00	-	9121.00	12308.00
Office Equipments	5	45.07	185911.00	551934.00	-	737845.00	83790.00	82,956.00	-	166746.00	-	571099.00	185911.00
Generator	15	13.91	784596.00	-	-	784596.00	109137.00	-	-	109137.00	-	675459.00	784596.00
Motor Car	8	31.23	313362.00	-	-	313362.00	97863.00	-	-	97863.00	-	215499.00	313362.00
20 Kva Ups	5	45.07	156283.00	-	-	156283.00	70437.00	-	-	70437.00	-	85846.00	156283.00
M V Panel	5	45.07	177594.00	-	-	177594.00	80042.00	-	-	80042.00	-	97552.00	177594.00
Electrical Equipments	10	25.89	1302209.00	-	-	1302209.00	337142.00	-	-	337142.00	-	965067.00	1302209.00
Building	30	9.5	50661582.00	797241.00	-	51458823.00	4812850.00	40,663.00	-	4853513.00	-	46605310.00	50661582.00
Computerisation	3	63.16	177672	-	-	177672	112218	-	-	112218	-	65454	177672
Total			61452037.00	2110181.00		63562218.00	6763650.00	448216.00		7211866.00		56350352.00	61452037.00
Assets carried at Residual Value													
	Remaining Uselife	Rate	Net Block			Depreciation				Net Block			
			As at 01.04.2016	Additions for the year	Deletion	As at 31.03.2017	for the year	Additions	Deletions	Depn upto 31.03.2017	As at 31.03.2017	As at 31.03.2016	
Particulars			35.00	-	-	35.00	-	-	-	-	35.00	35.00	35.00
Total			35.00			35.00					35.00	35.00	35.00

PART II - STATEMENT OF INCOME AND EXPENDITURE**HANDLOOM EXPORT PROMOTION COUNCIL**

INCOME AND EXPENDITURE STATEMENT 31ST MARCH 2017

S. No	PARTICULARS	NOTE NO.	(RUPEES IN)	
			FIGURES FOR THE CURRENT REPORTING PERIOD 31ST MARCH 2017	FIGURES FOR THE PREVIOUS REPORTING PERIOD 31ST MARCH 2016
	REVENUE FROM OPERATIONS			
I	REVENUE FROM OPERATIONS	1	82,992,001	83,713,670
II	OTHER INCOME	2	12,571,326	10,972,596
III	TOTAL REVENUE(I+II)		95,563,327	94,686,266
IV	EXPENSES:			
a	EMPLOYEE BENEFITS EXPENSES	3	22,776,072	17,500,325
b	FINANCE COSTS	4	91,061	14,056
c	DEPRECIATION AND AMORTIZATION EXPENSE	5	7,211,866	7,967,384
d	OTHER EXPENSES	6	72,023,785	63,589,484
	TOTAL EXPENSES		102,102,784	89,071,249
V	INCOME OVER EXPENDITURE / (DEFICIT)	7	(6,539,457)	5,615,016
			(6,539,457)	5,615,016

For R Gopalakrishnan & Co.

Firm Regn.No: 000972S

Chartered Accountants

FOR HANDLOOM EXPORT PROMOTION COUNCIL

sd/-
(G ANANTHAN)
 Partner
 Membership No: 021916

sd/-
(RAJESH KUMAR SAHU)
EXECUTIVE
DIRECTOR

sd/-
(V KUMAR)
CHAIRMAN

sd/-
(K N PRABHU)
VICE
CHAIRMAN

PLACE: CHENNAI
 DATED: 31.08.2017

HANDLOOM EXPORT PROMOTION COUNCIL

NOTES TO AND FORMING PART OF STATEMENT OF INCOME AND EXPENDITURE FOR THE
YEAR ENDED 31ST MARCH 2017

NOTE NO.	PARTICULARS	FIGURES FOR THE CURRENT REPORTING PERIOD 31ST MARCH 2017	FIGURES FOR THE PREVIOUS REPORTING PERIOD 31ST MARCH 2016
1	<u>REVENUE FROM OPERATIONS</u>		
a	Membership Fees	8,084,400	8,190,000
	-Participation Fees	64,640,790	68,070,556
	GRANT TO EXPORTERS		
	-NHDP SCHEMES	5,941,811	3,453,114
	-MDA SCHEMES	4,325,000	4,000,000
		82,992,001	83,713,670
	NET REVENUE FROM OPERATIONS	82,992,001	83,713,670
2	<u>OTHER INCOME</u>		
b	<u>Interest income on</u>		
	Fixed Deposits	1,737,424	1,902,924
	Saving Bank Accounts	459,804	624,207
	Other Non Operating Income	5,446,766	3,861,957
	RENT	4,927,332	4,583,508
		12,571,326	10,972,596
	Notes;		
	Other Non Operating Income includes		
	a. advertisement charges Rs. 78400		
	b. Subscription to newsletter, Internet enquiry club Rs.1421500		
	c. Amenity charges & Maintenance - Rs. 451827		
	d. application fee & service charges Rs. 321422		
	e. Grant of 50% Central Silk Board share - Rs. 2848753		
3	<u>EMPLOYEE BENEFITS EXPENSE</u>		
	<u>SALARY AND WAGES</u>		
	OFFICE STAFF SALARY	18,156,776	14,727,898
	DIRECTOR REMUNERATION	NIL	NIL
	<u>CONTRIBUTION TO PROVIDENT AND OTHER FUNDS</u>		

NOTE NO.	PARTICULARS	FIGURES FOR THE CURRENT REPORTING PERIOD 31ST MARCH 2017		FIGURES FOR THE PREVIOUS REPORTING PERIOD 31ST MARCH 2016	
4	CONTRIBUTION TO PROVIDENT FUND		1,543,538		1,166,495
	CONTRIBUTION TO EMPLOYEES STATE INS.FUND		NIL		NIL
	CONTRIBUTION TO OTHER FUNDS-GRATUITY		2,305,299		1,101,169
	<u>OTHER EXPENSES</u>				
	WORKERS AND STAFF WELFARE		127,613		126,709
	BONUS		642,846		378,054
			22,776,072		17,500,325
	<u>FINANCIAL COSTS:</u>				
	a <u>INTEREST EXPENSE</u>				
	BANK CHARGES		91,061		14,056
INTEREST TO PARTIES/DISTRIBUTORS(NET)		NIL		NIL	
INTEREST TO DEPOSITORS		NIL		NIL	
INTEREST TO BANK ON VEHICLE LOAN		NIL		NIL	
INTERST ON TDS & OTHER TAXES		NIL		NIL	
b OTHER BORROWING COSTS		NIL		NIL	
APPLICABLE NET GAIN/LOSS ON		NIL		NIL	
c FOREIGN CURRENCY TRANSACTIONS AND TRANSLATIONS					
		91,061		14,056	
5	<u>DEPRECIATION AND AMORTZATION EXPENSES:</u>				
	DEPRECIATION		7,211,866		7,967,384
			7,211,866		7,967,384
6	<u>OTHER EXPENSES:</u>				
	A <u>ADMINISTRATIVE EXPENSE</u>				
	CAR EXPENSES		325,995		363,888
	FESTIVAL CELEBERATION EXPENSES		17,817		23,454
	SUBSCRIPTION/MEMBERSHIP FEES		7,188		17,641

NOTE NO.	PARTICULARS	FIGURES FOR THE CURRENT REPORTING PERIOD 31ST MARCH 2017		FIGURES FOR THE PREVIOUS REPORTING PERIOD 31ST MARCH 2016	
	ELECTRICITY EXPENSES (OFFICE)		620,002		580,284
	ENTERTAINMENT EXP.		454,316		287,041
	RATES & TAXES, OTHER FEES, INSURANCE		377,915		287,595
	GENERAL EXPENSES		503,417		468,262
	LEGAL EXPENSES		40,800		140,576
	NEWS PAPER & PERIODICALS		19,216		86,079
	PAYMENT TO THE AUDITORS		82,600		80,500
	POSTAGE & COURIER EXP.		444,785		402,187
	PRINTING & STATIONERY		849,542		953,325
	REPAIR TO BUILDINGS & MAINTENANCE		472,385		511,952
	NHDP SCHEMES- EXHIBITIONS	59,099,628		33,987,882	-
	LESS: GRANT UTILIZED - EXHIBITIONS	37,445,400	21,654,228	22,463,919	1,523,963
	NHDP SCHEMES- OTHER PROJECTS	19,900,049		6,776,196	
	LESS: GRANT UTILIZED- OTHER PROJECTS	16,522,425	3,377,624	5,556,554	1,219,642
	MAI SCHEMES- EXHIBITIONS	33,666,153		64,836,625	
	LESS; GRANT UTILIZED - EXHIBITIONS	16,000,000	17,666,153	36,069,417	28,767,208
	MDA SCHEMES-EXHIBITIONS	9,160,086		8,207,382	
	LESS: GRANT UTILIZED- EXHIBITIONS	3,744,745	5,415,341	4,200,000	4,007,382
	DOMOTEX HANNOVER - NON SCHEME		-		1,158,130
	-ADVERTISEMENT IN ABROAD -MDA		-	1,196,578	
	LESS: MDA GRANT UTILIZED - ADVT. ABROAD		-	717,947	478,631
	-WORKS SHOP SEMINAR -MDA		-	1,410,078	
	LESS: MDA GRANT UTILIZED - WORKSHOP/SEMINAR		-	846,047	564,031
	IHGF (SPRING)		1,056,220		596,429
	*-MEMBERS EXPORT GRANT - MDA		4,325,000		4,000,000
	OFFICE AUTOMATION		-		668,093
	NATIONAL HANDLOOM DAY		-		434,862

NOTE NO.	PARTICULARS	FIGURES FOR THE CURRENT REPORTING PERIOD 31ST MARCH 2017		FIGURES FOR THE PREVIOUS REPORTING PERIOD 31ST MARCH 2016	
	-TRAVEL GRANT TO EXPORTERS - NHDP		5,941,811		3,453,114
	REPAIR & MAINTENANCE (GENERAL) - AMC		729,615		260,455
	TELEPHONE EXP.		452,185		342,141
	FLOOD RELIEF		-		130,000
	CONFERENCE EXPENSES & TA to COMMITTEE MEMBERS		727,925		486,893
	TRAVELLING EXPENSES TA to OFFICERS STAFF		1,728,082		744,605
	HONORARIUM & SALARY TO CONTINGENT STAFF		560,436		551,121
	SHORT PAYMENT IN GRANTS		667,449		-
	RENT RO OFFICE		150,500		-
	ADVERTISEMENT CHARGES		338,073		-
	IIHF 2017 - CANCELLATION		1,582,605		-
	INTEREST FOR REFUND OF GRANT		137,023		-
	DIGITAL INDIA PAYMENT		1,185,970		-
	PRIOR PERIOD EXPENSES		111,568		-
			72,023,785		63,589,484
	<u>SELLING & DISTRIBUTION EXPENSE</u>				
	ADVERTISEMENT EXPS.		NIL		NIL
	ADVERTISEMENT (MEDIA)		NIL		NIL
	CONFERENCE EXPENSES		NIL		NIL
	FREIGHT & CARTAGE (OUTWARD)		NIL		NIL
	DR./CR. W/O		NIL		NIL
	SALE COMMISSION & INCENTIVES		NIL		NIL
	PENALTIES		NIL		NIL
	TRAVELLING EXPENSES		NIL		NIL
	MARKETING STAFF TOUR EXPENSES		NIL		NIL
			-		NIL
	GRAND TOTAL		72,023,785		63,589,484

HANDLOOM EXPORT PROMOTION COUNCIL

ADDITIONAL INFORMATIONS TO AND FORMING PART OF STATEMENT OF INCOME AND
EXPENDITURE FOR THE YEAR ENDED 31ST MARCH 2017

NOTE NO.	PARTICULARS	FIGURES FOR THE CURRENT REPORTING PERIOD 31ST MARCH 2017		FIGURES FOR THE PREVIOUS REPORTING PERIOD 31ST MARCH 2016	
	<u>PAYMENT TO THE AUDITORS AS</u>				
	AUDITOR				
	FOR TAXATION MATTERS		47,200		46,000
	FOR COMPANY LAW MATTERS				
	FOR MANAGEMENT SERVICES		23,600		23,000
	FOR OTHER SERVICES		11,800		11,500
	FOR REIMBURSEMENT OF EXPENSES				
	TOTAL		82,600		80,500
a	VALUE OF IMPORTS CALCULATED ON C.I.F BASIS BY THE COMPANY DURING THE FINANCIAL YEAR IN RESPECT OF				
	I RAW MATERIALS;		NIL		NIL
	II COMPONENTS AND SPARE PARTS;		NIL		NIL
	III CAPITAL GOODS;		NIL		NIL
	TOTAL		NIL		NIL
b	EXPENDITURE IN FOREIGN CURRENCY DURING THE FINANCIAL YEAR ON ACCOUNT OF				
	ROYALTY		NIL		NIL
	KNOWHOW		NIL		NIL
	PROFESSIONAL AND CONSULTATION FEES		NIL		NIL
	INTEREST		NIL		NIL
	FOREIGN TREVELLING		NIL		NIL
	FEES AND TAXES		NIL		NIL
	OTHER PROMOTIONAL EXPENSES OF HANDLOOM EXPORT		74,957,675		74,661,556
	TOTAL		74,957,675		74,661,556
	PRIOR PERIOD EXPENDITURE		111,568		NIL
	TOTAL		111,568		-

HANDLOOM EXPORT PROMOTION COUNCIL

NOTES FORMING PART OF ACCOUNTS AS AT 31st MARCH 2017

NOTES ON ACCOUNTS

1. Significant Accounting Policies

System of Accounting: The financial statements are prepared under the historical cost convention on accrual basis of accounting as per the provisions of the Companies Act, 1956 and Accounting Principles accepted in India and the Companies (Accounting Standards) Rules, 2006.

Provisions, Contingent Liability and Contingent Asset: Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources.

Contingent Liability (Not provided in the books): The Income tax Department has raised demands against the Council as follows.

Demand Amount	Assessment year	Appeal pending before
Rs.1,34,63,453/-	2009-10	Commissioner of Income Tax Appeals.
Rs.1,65,62,811/-	2010-11	Commissioner of Income Tax Appeals.
Rs.2,22,35,150/-	2011-12	Commissioner of Income Tax Appeals.
Rs.1,76,85,085/-	2012-13	Commissioner of Income Tax Appeals.
Rs.2,69,57,480	2013-14	Commissioner of Income Tax Appeals.

The Contingent Assets are neither recognized nor disclosed in the Financial Statements.

Revenue Recognition: The revenue from the members is recognized on enrollment.

Fixed Assets: Fixed Asset is stated at cost less depreciation. Specific Grants related to specific fixed assets are shown as a deduction from Gross value of the asset concerned, in arriving at the book value. If the specific grant received is equals the whole or virtually the whole, cost of the asset is shown at the nominal value.

With regard to New Asset only residual value taken as 5%.

With regard to old Asset No residual value is taken.

Depreciation: Depreciation for the year has been provided with reference to useful life of the Assets as prescribed by the Companies Act 2013. Hence the Written Down Value in excess has been taken to Depreciation.

Government Grant: Grant is accounted to conform AS-12 issued by ICAI, and accordingly the grant is

- a) Deducted in reporting the related expenses
 b) Assets acquired out of grant are accounted net of specific grant received

Service Tax Payment: The Management is collecting service tax on Membership fees and remitting to service tax department.

Retirement Benefit:

- i. All short term employee benefits are recognized at their undiscounted amount in accounting period in which they are incurred.
- ii. Employee benefits under defined contribution plans comprising Provided Funds are recognized based on the undiscounted obligation of the company to contribute to the plan. The same is paid to a trust, administrated independently.
- iii. Provision for Gratuity is made on accrual basis, as per the Payment of Gratuity act on undiscounted basis.

2. Remuneration to Auditor:

Particulars	Current year ended 31.03.2017	Previous year ended 31.03.2016
Statutory Auditors	47200	46000
Internal Auditors	23600	23000
PF Auditors	11800	11500

3. Earning in Foreign Currency:

Particulars	Current year ended 31.03.2017	Previous year ended 31.03.2016
i. Export of Goods / Services calculated on FOB Basis	NIL	NIL
ii. Royalty, know-how, professional and consultancy fees	NIL	NIL
iii. Interest and Dividend	NIL	NIL
iv. Other Income	NIL	NIL

4. Expenditure in Foreign Currency:

Particulars	Current year ended 31.03.2017	Previous year ended 31.03.2016
i. Royalty	NIL	NIL
ii. Know-how	NIL	NIL
iii. Professional Fees	NIL	NIL
iv. Consultancy Fees	NIL	NIL
v. Interest	NIL	NIL
vi. Other Promotional expenses of Handloom export	Rs.7,49,57,675/-	Rs. 7,46,61,556/-
vii. Amount remitted in foreign currency on account of dividend	NIL	NIL

5. Detail of Prior period adjustment:

Particulars	Current year ended 31.03.2017	Previous year ended 31.03.2016
Income	NIL	NIL
Expenditure	1,11,568/-	
Excess provision made on Grant	6,67,449/-	NIL

6. Detail of Grant for the year 2016-17

Particulars	Ministry of Textiles		Ministry of Commerce & Industry - MDA Scheme code Activities & Assistance to Exporters	Ministry of Commerce & Industry- MAI Schemes
	Exhibitions including Grant to exporters	Other Projects		
Grant Received	2,79,79,228	89,41,428	89,50,000	1,72,00,000
Grant Receivable	1,54,07,983	80,11,400	0	60,00,000
Total Grant	4,33,87,211	1,69,52,828	89,50,000	2,32,00,000
Grant Utilized	4,33,87,211	1,65,22,425	80,69,745	1,60,00,000
Refunded				72,00,000
Closing balance		4,30,403	8,80,255	

7. Details of Gratuity Fund

Opening balance	2016-17	2015-16
Opening balance	57,85,596.00	46,84,427.00
Less : transfer to Gratuity Fund	15,40,000.00	Nil
Add: Provision for the year	23,05,299.00	11,01,169.00
Closing balance	65,50,895.00	57,85 596.00

8. **Capital Commitment:** Estimated amount of cost remaining to be executed on capital account (net of advances) and not provided for, in the accounts Rs. Nil (previous year Rs. Nil).

9. Previous year figure have been regrouped to confirm current year classification.

For R Gopalakrishnan & Co.

Firm Regn.No: 000972S

Chartered Accountants

FOR HANDLOOM EXPORT PROMOTION COUNCIL

sd/-
(G ANANTHAN)
Partner
Membership No: 021916

sd/-
(RAJESH KUMAR SAHU)
EXECUTIVE
DIRECTOR

sd/-
(V KUMAR)
CHAIRMAN

sd/-
(K N PRABHU)
VICE
CHAIRMAN

PLACE: CHENNAI
DATED: 31.08.2017

THE HANDLOOM EXPORT PROMOTION COUNCIL

No.34, Cathedral Garden Road, Nungambakkam, Chennai – 600 034.

PROXY

Registration Cum Membership Certificate (RCMC) No:.....

State:

I/We.....of.....being a member of the HEPC here by appoint.....of.....or failing him.....of.....as proxy to vote on my / our behalf at the 48th Annual General Meeting of the Council to be held on the 22nd date of September 2017 and any adjournment thereof.

This proxy form is to be issued in favour of/against the Resolution No..... unless otherwise instructed the proxy will vote as he thinks it.

Signed at this.....date of.....2017.

Seal:

Signature



Note: The proxy must be lodged so as to reach the Registered Office of the Council not less than forty eight hours (excluding holidays) before the time for holding the aforesaid meeting.

Instructions: All blanks must be filled up, including the RCMC No.

THE HANDLOOM EXPORT PROMOTION COUNCIL

No.34, Cathedral Garden Road, Nungambakkam, Chennai – 600 034.

ATTENDANCE SLIP

Please complete the attendance slip and hand it over at the entrance of the meeting hall.

Name & Address of the member:.....

.....

.....

Membership No.

(to be filled in by Member/RTE/Authorised Representative/Proxy)

I certify that I am a Registered Member/RTE/Authorised Representative/Proxy for the Registered Member/RTE of the Council.

I hereby accord my presence, at the Forty Eighth Annual General Meeting of the Council to be held on 22nd September 2017 at 12.00 Noon at the Premises of the Council.

Signature (of the Registered Member/RTE/Authorised Representative/Proxy)

